

LEADERSHIP PROGRAMMES

DESCRIPTION	UNIT STANDARD	UNIT STANDARD TITLE	LEARNING OUTCOMES	DURATION (DAYS)	NQF LEVEL	CREDIT
STRATEGIC PLANNING	114585	Plan strategically to improve business performance	Define and discuss the concept of strategic planning in managing business performance.	2	4	4
			Discuss and explain the role of the various organisational structures in business performance.			
			Supervise and monitor expenditure as a crucial aspect of business performance.			
			Analyse marketing objectives related to business performance.			
			Identify and rectify performance problems occurring in own business.			
			Develop business attributes in a specific context to enhance performance.			

EMOTIONAL INTELLIGENCE	120305	Analyse the role that emotional intelligence plays in leadership	Explain the concept of emotional intelligence and how it impacts on leadership	2	5	8
			Analyse the relationship between emotional intelligence and self awareness in relation to leadership			
			Analyse the relationship between emotional intelligence and self management in relation to leadership			
			Analyse the relationship between emotional intelligence and social awareness in relation to leadership			
			Applying techniques for responding to situations in an emotionally intelligent manner			
VISIONARY LEADERSHIP	120311	Apply visionary leadership to develop strategy	Explain the purpose of visionary thinking in a leadership context.	2	5	10
			Analyse current context and trends to develop strategy.			
			Compile scenario plans.			
			Apply selected scenarios into strategic and business planning processes			
			Evaluate scenario planning.			
PRODUCTIVITY IMPROVEMENT	114879	Promote a productivity improvement strategy	Develop a strategy to promote productivity improvement within an organisation.	2	5	10
			Implement the promotion strategy within the organisation.			
			Encourage and nurture participation in the implementation of the strategy and its objectives			
			Monitor, evaluate and improve the impact of the organisational promotion strategy			
LEADERSHIP	120300	Analyse leadership and related theories in a work context	Explaining the concept of leadership.	2	5	8
			Differentiating between leadership and management.			
			Analyse and compare leadership theories.			
			Applying the different roles and qualities of leadership in a work context.			
MENTORING	114215	Mentor a colleague to enhance the individual's knowledge, skills, values and attitudes in a selected career path	The concept of mentoring	2	4	3
			The characteristics of a good mentor			
			The importance of knowledge in mentoring			
			Apply the skills and techniques required of a mentor			